



Office of  
**INDIANA STATE CHEMIST AND SEED COMMISSIONER**

*Protecting Indiana's Agriculture and Environment - Feed, Fertilizer, Hemp, Pesticide and Seed*

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### **Indiana Raw Milk and Raw Milk Product Sales Information**

To sell raw milk products in Indiana, they must be labeled as pet treats or supplements. You will need to fill out a Form F-1: Commercial Feed License Application and Form F-3: Pet and/or Specialty Food Products List. These forms can be found on our website: <https://www.oisc.purdue.edu/petfood/forms.html>.

It is \$50 annually for the feed license and \$50 annually per product 10 lbs. or less. If there are different ingredients, name, or guaranteed analysis - then it is a different product. Different size packages/containers are not considered different products. However, if the product name includes something such as small, medium, or large for the size of animal, then each size is a different product, and therefore would need its own product fee.

Any package/container over 10 lbs. falls under our tonnage law. It is \$50 annually for the feed license and 40 cents a ton per quarter with a \$5 minimum per quarter. A tonnage report is mailed to you and must be filled out and sent back to our office with a check each quarter by the due date regardless of whether anything was sold or not. If the tonnage report is late, there is a \$50 late fee.

Containers of one gallon or less fit into the category of 10 lbs. or less and require the product registration fee of \$50 per product. Containers over a gallon fit into our tonnage law. If you sell in containers both in less than or equal to one gallon and containers over one gallon - the small package fee and tonnage are required.

For licensing and product listing questions, please contact Kaycie Laughner at [klaughne@purdue.edu](mailto:klaughne@purdue.edu) or 765-494-1551.

The Indiana Commercial Feed Law and Animal Foods Rules & Regulation can be found here:  
[https://www.oisc.purdue.edu/oisc\\_rules\\_regs\\_laws.html#feedlaws](https://www.oisc.purdue.edu/oisc_rules_regs_laws.html#feedlaws)

#### **IC 15-19-7-40 Prohibited acts**

(7) The distribution of raw milk for use as a commercial feed for any species if the raw milk is not prominently labeled "**Not for Human Consumption**".

Raw milk labels must include the following information:

- Name of product – Raw (species) Milk – **must be on front of label**
- Intended species (example: dog, cat, pets) – **must be on front of label**
- **NOT FOR HUMAN CONSUMPTION** – **prominently on the front of the label**
- Product intention “treat” “snack” “supplement” – **must be on front of label**, or “This product is intended for intermittent or supplemental feeding only” elsewhere on label
- Guaranteed analysis:
  - Crude protein min %
  - Crude fat min %
  - Crude fiber max %
  - Moisture max %
- Name and address of company
- Quantity in fl oz and ml, or gallons and liters (note: English and metric units) - **must be on front of label**

Some helpful conversions:

1 gallon = 128 fl. oz. = 3.79 L = 3,785 mL

1 quart = 32 fl. oz. = .95 L = 946 mL

1 pint = 16 fl. oz. = .47 L = 473 mL

Getting your product analyzed by a lab is not a requirement, but the labels must contain a guaranteed analysis. Also, if your product was to be tested by a regulatory agency the values must fit within the parameters given in the guaranteed analysis on the label. If you choose to have your product analyzed, you may search the internet for laboratories. You will want to call around to get the best price.

You will need to use the “as received” laboratory analysis values and you will want to give the values some wiggle room on the guaranteed analysis. The minimum values must be set below the laboratory result. The maximum values must be set above the laboratory result. Please do not put 0% guarantees or 100% guarantees on the label.

All product labels must be reviewed by our office, so please have them reviewed before printing expenses occur. Please send in a copy of all labels with the license application, new products list (for products with packages 10 lbs. or less), and a check. The labels may be emailed to Katie Simpson at [ksimpson@purdue.edu](mailto:ksimpson@purdue.edu), but it must be indicated on the paperwork that "labels have been sent to Katie". If you have any questions, please contact our office.

Katie Simpson  
Pet Food Specialist  
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